TESTPASSPORT

練 習 問 題



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1年間無料アップデート

Exam : **000-G40**

Title : IBM SmartCloud Enterprise+ (SCE+) Sales Mastery Test

Version : DEMO

1.Which feature is a roadmap item for the SCE+ offering?
A.disaster recovery
B.virtual machine provisioning
C.hybrid cloud integration
D.iSeries operating systems
Answer: A

2.How does a customer notify IBM of a problem?
A.submitting a service request in the SCE+ portal
B.registering the problem with its IBM account representative
C.sending a monitoring alert to the IBM delivery team
D.opening a ticket with its internal help desk
Answer: A

3.Which two geographical locations were first used to deliver the SCE+ offering? (Choose two.)
A.Raleigh, North Carolina
B.Tokyo, Japan
C.Ehningen, Germany
D.London, UK
E.Boulder, Colorado
Answer: A,C

4.A sales professional needs to change the price of a virtual machine (VM).Which option should the sales professional adjust?
A.European Union labor adder
B.number of virtual machines
C.virtual private network (VPN)
D.data center location
Answer: A

5.A customer plans to use SCE+ virtual private network (VPN) topology-based access.The customer needs more than one virtual local area network (vLAN).Which networking element should the sales professional recommend?
A.virtual firewall
B.virtual load balancer
C.virtual network hub
D.virtual intrusion detection server
Answer: A

6.Which contractual document should a sales professional use to respond to a customer question regarding security roles and responsibilities?
A.Security (ISeC) Agreement
B.Internet Security Systems Contract (ISSC)
C.International Agreement

D.Security Services Contracts Online (COL)
Answer: A

7.What is the maximum service level IBM provides for managing a hosted environment?
A.storage
B.application
C.hypervisor
D.operating system
Answer: D

8.Which two hardware server standards does IBM use to deliver SmartCloud Enterprise+? (Choose two.)
A.System z
B.System p
C.System i
D.System x
Answer: B,D

9.What is an allowable option for a customer to modify a virtual machine (VM)?
A.add memory
B.change the operating system
C.move to a different physical server
D.export to its on-premise environment
Answer: A

10.What is a client benefit to provisioning in SCE+?
A.time in days versus weeks
B.the ability to host the cloud in a customer data center
C.use of mainframe technology
D.the ability to use a private image
Answer: A