TESTPASSPORT

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1年間無料アップデート

Exam : **700-550**

Title : Cisco US Federal Authorized Partner (USFAP)

Version : DEMO

1.A customer wants different administrators to manage licenses for separate agencies under one parent organization.
Which design is most appropriate?
A. Use DPAS ratings to separate license control
B. Combine all licenses under one unnamed inventory
C. Assign each agency to a separate Virtual Account
D. Replace Smart Licensing with PAK licensing
Answer: C

2.A partner is reviewing best practices for selling Cisco solutions to US government customers.
Which behavior is most appropriate?
A. Validate compliance requirements before positioning
B. Use discount eligibility as proof of suitability
C. Review reseller stock levels before positioning
D. Treat all commercial SKUs as government-ready
Answer: A

3.A partner asks whether commerce certification is mainly intended to teach device configuration.
Which response is most accurate?
A. It focuses on buying model processes and partner responsibilities
B. It focuses on replacing Smart Accounts with PAK codes
C. It focuses on validating classified data environments
D. It focuses on configuring routing and switching features
Answer: A

4.A federal customer wants to organize Cisco licenses by department while keeping overall ownership under the same organization.
What should be used?
A. POS reports
B. Common Criteria
C. DPAS ratings
D. Virtual Accounts
Answer: D

5.A Cisco partner wants to avoid making unsupported compliance claims in a federal proposal.
Which statement is safest?
A. Customer interest confirms product compliance
B. Any supported product is approved for federal use
C. Claims should match validated Cisco information
D. All Cisco products meet every federal standard
Answer: C